

December 12, 2006

## **Working experiences**

### Employed training experience:

#### Trigon Maklerbetreuung

Position: Senior Training Manager for an international MLM insurance sales organization

I had to develop and set up a standardized training system for about 4000 multi-level-marketing partners at all levels. Starting from an old and quite faulty collection of papers, I had to write the training curriculum and the training contents as well, have it translated into Russian and then to control the correctness of numbers and figures and charts.

Trying to meet the requirements and objectives of three product partners from USA, Cyprus and Austria, training courses and the system had to be accurate and duplicable, because they were spread directly only to the managers of the MLM-structures and sales teams.

The new system was taught in big weekend training events, first in a public presentation and then in small working groups with the most important and successful managers.

To reach as many managers as possible, meetings were held in several countries, and this lead me to Russia, Hungary, Turkey, Cyprus, Czech Republic and Slovakia.

